

Greenville Pediatrics

Appointment Reminders | On Demand Messaging | Health Campaign Manager | Surveys

They were doing it all and it was too much.

Greenville Pediatrics utilized in-house staff to make direct phone calls with critical messages and reminders to their patient base. The process was inconsistent and labor intensive. The team needed a quick and easy way to push communication out to patients and staff.

Relatient helped them automate and grow

Greenville chose Relatient after evaluating Greenway compatible solutions. Now patients who are behind on wellness visits or completion of recommended vaccines are prompted to make an appointment through automated outreach. Since implementation, completed vaccination compliance rates have rapidly improved in excess of 30%, adding revenue to the bottom line.

Relatient shined during one bad winter storm after it took only minutes to alert all personnel and patients of delayed clinic openings. Previously, Greenville spent hours manually communicating unforeseen circumstances.

Relatient Patient Satisfaction Surveys now allow their patients and care providers an easy way to engage by suggesting how their interactions with clinicians and staff could be more impactful.

“Relatient is so easy to use that it has revolutionized our practice. We heavily utilize the Health Campaign Manager to keep our patients and their caregivers informed of overdue wellness exams and of vaccination schedules that need to be completed. Relatient allows us to quickly segment our patient population for critical health outreach campaigns that allow us to meet our PCMH requirements while maintaining an engaged and healthy patient population.”

- Jeff Corbitt, Practice Manager at Greenville Pediatrics



Children's
of Alabama®

Greenville Pediatrics is a Level 1 PCMH certified group that has 3 locations and 21 physicians located in Birmingham, AL. The organization uses Greenway's PrimeSuite for their electronic health and practice management solution, and the system is fully deployed and adopted at all of their sites.

Results

- **+30%** vaccine compliance increase
- Added revenue with new appointments
- Reduced no-shows
- Improved staff productivity
- Up-to-date integration with Greenway

As a Children's of Alabama Hospital affiliate and with technology that was hosted at the hospital data center, Greenville Pediatrics relied heavily on Relatient technical experts to provide a smooth implementation. The implementation team worked closely with the Children's of Alabama technical team to quickly and successfully integrate Relatient with no distraction to the clinical staff.